

# BIZLINKZ CFO Services

Your Financial and Business advisor



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# ABOUT BIZLINKZ CFO SERVICES

**BIZLINKZ** CFO Services is a firm founded by CA. Dillon Pereira, a professional Chartered Accountant, with over 20 years of Corporate experience in various industries ranging from individual/corporate consulting, tax, pharmaceuticals, engineering, Aviation and real estate. The affiliates and team members are experienced professionals from varied background having expertise of Corporate finance, tax, business advisory, accounting, reporting etc.





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# INNOVATIVE BUSINESS SOLUTIONS FOR NEW START-UP ENTITIES

OUR TEAM & ASSOCIATES, COMPRISE OF YOUNG PROFESSIONALS AND HIGHLY EXPERIENCED INDIVIDUALS FROM DIVERSE FIELDS - LAWYERS, CAS, CFAS, INVESTMENT BANKERS AND VALUATION EXPERTS





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# BIZLINKZ CFO SERVICES FOR BUSINESS



**Corporate  
Statutory  
Compliance &  
Financial  
Reporting**



**Business  
Risk  
Assessment**



**Loan  
Funding  
for  
businesses**



**Audit  
Liaison  
Officer  
(ALO)**



**Enhancing  
value & Sale  
of Business**



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# BUYING AND SELLING BUSINESS

One of the most successful entrepreneurs, [Ace Chapman](#), believes that buying, growing and selling a business is always better than starting a new one. According to Ace, starting a business from scratch takes a lot of time and energy, and unfortunately it may not bring in any money in the beginning.





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# OWNING A BUSINESS

Do you dream of owning your own business? Buying a business can be a complicated procedure, from finding the right one to working out all the details required for a smooth transfer of ownership.

While there is no such thing as the “perfect” business, a business broker knows the importance of finding one that fits your needs, talents, skills and lifestyle. A business broker has many different types of businesses for you to consider and the knowledge and experience to walk you through the entire process.





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## BENEFITS OF BUYING A BUSINESS

With today's rising unemployment, there is a corresponding rise in the number of prospective buyers looking for businesses for sale. Most people dream of owning their own business, being the boss, setting the rules, controlling their lives, and earning for themselves. Starting a business can be difficult. You have to spend a lot of time and money coming up with an idea or service; testing it; developing its production or operation, marketing and selling it; hiring people; finding a location; sourcing equipment and vendors and attracting customers. Many of these start-up frustrations are by passed when you buy an existing business. There is no better time than today to pursue your dream of owning your own business.

Besides the above, a few other reasons why one should consider buying a business are:

- The business has immediate cash flow from day one
- Existing customers are already in place
- The risk of business failure is lower
- People know the business brand and logo
- The business has a reputation in the market place
- Equipment's are installed and Inventory is in place
- Customers know the business location
- There is less need for training of employees
- Marketing, sales, accounting and operating systems are already in place and working
- Easier access to finance and established line of trade credit.



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## BENEFITS OF BUYING A BUSINESS (CONT'D)

It is a great opportunity for one to Invest, expand your investment portfolio or even become an entrepreneur.

We at BIZLINKZ, aim to help private buyers, established entrepreneurs and groups of companies buy a business that matches their needs and ambitions.

You may be a first-timer looking to buy a company or an experienced entrepreneur seeking further commercial opportunities or growth. Or you may be on the lookout for a corporate acquisition to help you achieve diversification, incremental volume, expand geographically or add complementary products or services to an existing portfolio.





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# SELLING A BUSINESS

It is important to work with a business broker that understands the process of selling a business and has the knowledge, experience, and tools to transfer business ownership successfully.

Our professional team of Advisors & Associates work closely with business owners and guide them through the process of selling a business.

We at BIZLINKZ, can help you prepare yourself and your business for a sale and walk with you through every step of the process. We will identify and qualify buyers to purchase your business, negotiate terms and conditions, and drive the deal through to the closing.

We work to sell a wide variety of stable Indian-based businesses (including startups) with values not more than USD 12-15 million (up-to INR 100 Cr), including manufacturing & trading business, Digital platforms, SAAS Companies, B2B support companies, hard and soft service providers, consultancies, agencies and professional service firms, and many other types of businesses.





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## Referral Program:

We run an incentive based referral program if you refer a business that you know is for sale OR refer a buyer that you know is looking to buy a business.

*Should you have any questions, or should you prefer to Confidentially discuss this directly with one of our partners, please feel free to get in touch with us by phone or email at the below-mentioned contact info.*

## **SO, LET'S GET STARTED**

We are happy to connect and also know your interest in such opportunities



### **CONTACT INFO:**

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THANK YOU!



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